



Course Syllabus

Law of Agency

RELE 2301

Semester with Course Reference Number (CRN)

Fall 2012 (27037)

Instructor contact information

Joe Irwin 713 718-5139

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Office Location and Hours

5601 West Loop South, Houston, TX 77081, room C156, by appointment

Course Location/Times

Online

Course Semester Credit Hours (SCH)

Credit Hours

3.00

Lecture Hours

3.00

Laboratory Hours

0

Total Course Contact Hours

48 classroom hours

Course Length (number of weeks)

5 weeks

Type of Instruction

online

Course Description:

A study of law of agency including principal-agent and master-servant relationships, the authority fiduciary and other duties of an agent , employment law, deceptive trade practices, listing or buying

Course Prerequisite(s)

none

Academic Discipline/CTE Program Learning Outcomes

1. Explain the three Articles of the Texas Real Estate Commission "Canons of Professional Ethics". Analyze the disclosure requirements in various real estate situations.
2. Analyze the disclosure requirements in various real estate situations. Examples: Under the DTPA, it would be illegal for a licensee to fail to disclose a known defect to the buyer, misrepresent the brand name or quality of a fixture or to remain silent while knowing a statement is untrue. The Seller's Disclosure Notice is required of almost all sellers, with some exclusions.
3. Describe the real estate sales/transaction process.

Course Student Learning Outcomes (SLO):

1. Identify reasons for suspension or revocation of a real estate license.
2. Illustrate ways in which agency relationships can be created and terminated; describe the fiduciary principal.

3. Explain the Deceptive Trade Practices Act as it affects the real estate agent and the duties and 4. Distinguish between dual agency and intermediary relationships; and explain the mandatory Sellers

Learning Objectives

See above.

SCANS and/or Core Curriculum Competencies: If applicable

Identify reasons for suspension or revocation of a real estate license.

Workplace Competencies - Information -Organizes & Maintains

Illustrate ways in which agency relationships can be created and terminated; describe the fiduciary and his principal.

Foundation Skills - Thinking -Problem Solving

Instructional Methods

Online Learning Modules, online quizzes, reading assignments in textbook, class discussions.

Student Assignments

Reading assignments in textbook and in online Learning Modules, required online quizzes, weekly class discussion/participation questions, required short answer test, online midterm exam, on-campus final exam

Instructor's Requirements

EARLY SHORT ANSWER QUIZ INCENTIVE:

There are special incentives for completing the Short Answer Quiz early in the semester. I will submissions:

Typos Spelling Grammar Punctuation Incomplete sentences

CLASS PARTICIPATION

I will post approximately five discussion topics on the “discussions” board of Eagle Online.

TESTS:

Midterm:

The midterm will be online.

The midterm covers chapters 1-7.

The test is available the third week of class.

Final:

The final covers the entire course. You must pass the final exam to pass the course.

MAKE-UPS AND MISSING ASSIGNMENTS:

Make up exams are by appointment only. If you miss an exam, plan to see me by appointment

Program/Discipline Requirements: If applicable

n/a

HCC Grading Scale

A = 100- 90

B = 89 - 80:

C = 79 - 70:

D = 69 - 60:

59 and below = F

W (Withdrawn) (Last date to withdraw is approximately the end of the fourth week.)

I (Incomplete) (You must have completed 75% of the course, and have a documented dire emergency.)

Instructor Grading Criteria

Midterm 20%

Short Answer Quiz 15%

Class Participation 15%

Final Exam 50%

100%

(60%-69% D) (70%-79% C) (80%-89% B) (90%-100% A)

Instructional Materials

Texas Real Estate Agency, Peoples, current edition. PLEASE GET YOUR TEXTBOOK IMMEDIATELY. YOU WILL NEED IT. Books may be obtained at HCC bookstores, hccs.bkstore.com, Amazon.com,

HCC Policy Statement:

Access Student Services Policies on their Web site:

<http://hccs.edu/student-rights>

Access Distance Education Policies on their Web site:

http://de.hccs.edu/Distance_Ed/DE_Home/faculty_resources/PDFs/DE_Syllabus.pdf

The Distance Education Student Handbook contains policies and procedures have reviewed the handbook as part of the mandatory orientation. It is the with the handbook's contents. The handbook contains valuable information, contacts, policies and procedures (how to drop, attendance requirements, aid, degree planning, etc.), course information, testing procedures, technical Refer to the DE Student Handbook by visiting this link:

<https://webmail.hccs.edu/owa/redir.aspx?C=ca4ca2b8b0534ec5889ceb0b53e4e4fe&student-handbook>