

Contract Forms and Addenda-20970

RELE-1200

F4D 2022 Section 2233 2 Credits 11/14/2022 to 12/11/2022 Modified 11/10/2022

Course Meetings

Course Modality

Lecture In Person West Loop Campus Room C127

Meeting Days

Monday 6-9:50PM

Meeting Location

West Loop Room C127

Welcome and Instructor Information

Instructor: Steven OBrien

Email: <u>steven.obrien@hccs.edu</u> Office: Bu appointment Phone: 8327718374

What's Exciting About This Course

This class will introduce you to most of the Texas Real Estate Commission promulgated Forms and addendums and share with you the pathways to understand: How and why, they are used. Where to obtain the forms. What forms are mandatory. Real life examples of why and how they are used.

My Personal Welcome

Welcome to Contract Forms and Addenda – My Name is Steven OBrien. I have been a Real Estate Broker for over 30 years. I also have held several Sr. Management positions throughout my career with various Corporations. I am passionate about sharing my real-life experience and knowledge with you as we explore the world of Real Estate and Finance. I welcome and look forward to your questions and I have the flexibility to discuss and questions or challenges you face over these next four weeks. Here are a few critical items to notate:

- This class is self-paced; attendance is required but all assignments and quizzes are required to be completed and submitted the day before the Final exam. No exceptions. The due dates

published are recommendations, but the final submission rule as stated will govern the grading policy. Failure to submit by this deadline will result in a failing grade for that assignment.

Preferred Method of Contact

Call or text at 832-771-8374 or email at steven.obrien@hccs.edu

When contacting me ALWAYS use your HCC Registered name, the class you are attending and subject of your call. I will return all request within 24 hours.

📃 Course Overview

Course Description

RELE 1200 teaches Promulgated Contract Forms, which shall include but is not limited to unauthorized practice of law, broker-lawyer committee, current promulgated forms, commission rules governing use forms and case studies involving use of forms.

Requisites

There are no Requisites for this course.

Department Website

https://www.hccs.edu/programs/areas-of-study/business/real-estate/

Ore Curriculum Objectives (CCOs)

Upon completion of RELE 1200, the student will be able to:

- 1. Describe the Broker-Lawyer Committee, including composition and purpose;
- 2. Demonstrate that a given action or statement constitutes the unauthorized practice of law and state the penalties for same;
- 3. Compare and contrast promulgated and approved forms; assess if the use of a form is within the Texas Real Estate Commission rules for use of forms; and
- 4. Utilize correct forms for a given scenario.

Student Learning Outcomes and Objectives

https://www.hccs.edu/programs/areas-of-study/business/real-estate/

Learning Objectives for each CSLO can be found at HCC Learning Web for Real Estate

E Departmental Practices and Procedures

Department Specific Instructor and Student Responsibilities

As your Instructor, it is my responsibility to:

- Provide the grading scale and detailed grading formula explaining how student grades are to be derived
- Facilitate an effective learning environment through learner-centered instructional techniques
- Provide a description of any special projects or assignments

- · Inform students of policies such as attendance, withdrawal, tardiness, and making up assignments
- · Provide the course outline and class calendar that will include a description of any special projects or assignments
- · Arrange to meet with individual students before and after class as required

As a student, it is your responsibility to:

- Attend class in person and/or online
- Participate actively by reviewing course material, interacting with classmates, and responding promptly in your communication with me
- Read and comprehend the textbook
- · Complete the required assignments and exams
- Ask for help when there is a question or problem
- · Keep copies of all paperwork, including this syllabus, handouts, and all assignments
- Attain a raw score of at least 50% on the final exam
- Be aware of and comply with academic honesty policies in the HCCS Student Handbook

Program-Specific Student Success Information

Expect to spend at least twice as many hours per week outside of class as you do in class studying the course content. Additional time will be required for written assignments. The assignments provided will help you use your study hours wisely. Successful completion of this course requires a combination of the following:

- Reading the textbook
- Attending class in person and/or online
- Completing assignments
- Participating in class activities

There is no short cut for success in this course; it requires reading (and probably re-reading) and studying the material using the course objectives as a guide.

Instructional Materials and Resources

Instructional Materials

"Texas Real Estate Contracts 2018-2019" (2018 Edition) by Wiedemer (Wiedemer) ISBN: N/A Please note that we request textbooks from the bookstore, which is operated by Barnes & Nobel Bookstores and not by Houston Community College. If you do not order/buy your books before classes begin

I will be updating you with most current forms and addendum.

We will also use the forms page from the Texas Real Estate Commission

Course Requirements

Assignments, Exams, and Activities

Case studies: The first half of the contract is "Case One" (fill in the first 12 paragraphs)

We will do this in class and discuss applicable forms addendums and circumstances.

Midterm and Final: The midterm will be online and available day one but due by the end of the course. The final will be taken

online, and I will provide a review prior to the final

Class Calendar

Program/Discipline Requirements: If applicable chapters 1-12 as well as the law of

contracts. The final covers the entire textbook and all lessons within Canvass. Please complete the lessons and quizzes in canvass and follow the lessons in canvass. Use the book as a resource. In class we will discuss the contracts and appropriate addendums. DO NOT WAIT FOR THE LAST WEEK OF CLASS TO COMPLETE THE ASSIGNMENTS. I WILL NOT GRANT INCOMPLETES OR EXTENSIONS. DUE DATES ARE ONLY RECOMMENDATIONS.

Туре	Weight	Торіс	Notes
Quizzes	30%		There are 24 quizzes available day one open book. If you select an answer, it will give you the correct answer. The midterm will be open book. The final is comprehensive and will be closed book but I will provide a review.
Midterm/Final Exam	20%/50%		Describe the assignment here.

Grading Formula

Grade	Range	Notes
А	90-100	
В	8089	
С	70-79	
D	60-69	
F	<60 or not taking Final exam	

***** Instructor's Practices and Procedures

Incomplete Policy

I will not issue incompletes. Drop class before final date.

Missed Assignments/Make-Up Policy

Missed assignment or lack of attendance will be an F for that assignment or day missed.

Academic Integrity

Here's the link to the HCC information about academic integrity (Scholastic Dishonesty and Violation of Academic Scholastic Dishonesty and Grievance):

https://www.hccs.edu/studentprocedures (https://www.hccs.edu/studentprocedures)

Attendance Procedures

attendance is required

Student Conduct

Add Content Here

Faculty Statement about Student Success

Your success depends on you. Complete all assignments, attend the classes and take the quizzes, midterm and Final and you should make a successful grade.

Faculty-Specific Information Regarding Canvas

This course section will use Canvas (<u>https://eagleonline.hccs.edu (https://eagleonline.hccs.edu)</u>) to supplement in-class assignments, exams, and activities.

HCCS Open Lab locations may be used to access the Internet and Canvas. For best performance, Canvas should be used on the current or first previous major release of Chrome, Firefox, Edge, or Safari. Because it's built using web standards, Canvas runs on Windows, Mac, Linux, iOS, Android, or any other device with a modern web browser.

Canvas only requires an operating system that can run the latest compatible web browsers. Your computer operating system should be kept up to date with the latest recommended security updates and upgrades.

Social Justice Statement

Houston Community College is committed to furthering the cause of social justice in our community and beyond. HCC does not discriminate on the basis of race, color, religion, sex, gender identity and expression, national origin, age, disability, sexual orientation, or veteran status. I fully support that commitment and, as such, will work to maintain a positive learning environment based upon open communication, mutual respect, and non-discrimination. In this course, we share in the creation and maintenance of a positive and safe learning environment. Part of this process includes acknowledging and embracing the differences among us in order to establish and reinforce that each one of us matters. I appreciate your suggestions about how to best maintain this environment of respect. If you experience any type of discrimination, please contact me and/or the Office of Institutional Equity at 713-718-8271

竝 HCC Policies and Information

Our Vision

Houston Community College shapes the future for all students with innovative, affordable, timely, responsive, and continuously improving educational programs and services. Partnered with the communities we serve, we take a defining role in regional economic, workforce, and social development.

https://www.hccs.edu/about-hcc/ (https://www.hccs.edu/about-hcc/)

HCC Grading System

HCC uses the following standard grading system:

Grade	Grade Interpretation	Grade Points
А	Excellent (90-100)	4
В	Good (80-89)	3
С	Fair (70-79)	2
D	Passing (60-69), except in developmental courses.	1
F	Failing (59 and below)	0
FX	Failing due to non-attendance	0
w	Withdrawn	0

Grade	Grade Interpretation	Grade Points
I	Incomplete	0
AUD	Audit	0
IP	In Progress. Given only in certain developmental courses. A student must re-enroll to receive credit.	0
СОМ	Completed. Given in non-credit and continuing education courses.	0

Link to Policies in Catalog and Student Handbook

Here's the link to the HCC Catalog and Student Handbook: https://catalog.hccs.edu/ (https://catalog.hccs.edu/)

In it you will find information about the following:

- Academic Information
- Academic Support
- Attendance, Repeating Courses, and Withdrawal
- Career Planning and Job Search
- Childcare
- disAbility Support Services
- Electronic Devices
- Equal Educational Opportunity
- Financial Aid TV (FATV)
- General Student Complaints
- Grade of FX
- Incomplete Grades
- International Student Services
- Health Awareness
- Libraries/Bookstore
- Police Services & Campus Safety
- Student Life at HCC
- Student Rights and Responsibilities
- Student Services
- Testing
- Transfer Planning
- Veteran Services

Link to HCC Academic Integrity Statement

https://www.hccs.edu/student-conduct (https://www.hccs.edu/student-conduct) (scroll down to subsections)

Campus Carry Link

Here's the link to the HCC information about Campus Carry:

https://www.hccs.edu/campuscarry (https://www.hccs.edu/campuscarry)

HCC Email Policy

When communicating via email, HCC requires students to communicate only through the HCC email system to protect your privacy. If you have not activated your HCC student email account, you can go to HCC Eagle ID (https://www.hccs.edu/email) and activate it now. You may also use Canvas Inbox to communicate.

Office of Institutional Equity

Use the following link to access the HCC Office of Institutional Equity, Inclusion, and Engagement: <u>https://www.hccs.edu/eeo</u> (<u>https://www.hccs.edu/eeo</u>)

Ability Services

HCC strives to make all learning experiences as accessible as possible. If you anticipate or experience academic barriers based on your disability (including long and short term conditions, mental health, chronic or temporary medical conditions), please meet with a campus Abilities Counselor as soon as possible in order to establish reasonable accommodations. Reasonable accommodations are established through an interactive process between you, your instructor(s) and Ability Services. It is the policy and practice of HCC to create inclusive and accessible learning environments consistent with federal and state law. For more information, please go to https://www.hccs.edu/accessibility (https://www.hccs.edu/accessibility)

Title IX

Houston Community College is committed to cultivating an environment free from inappropriate conduct of a sexual or genderbased nature including sex discrimination, sexual assault, sexual harassment, and sexual violence. Sex discrimination includes all forms of sexual and gender-based misconduct and violates an individual's fundamental rights and personal dignity. Title IX prohibits discrimination on the basis of sex-including pregnancy and parental status in educational programs and activities. If you require an accommodation due to pregnancy please contact an Abilities Services Counselor. The Director of EEO/Compliance is designated as the Title IX Coordinator and Section 504 Coordinator. All inquiries concerning HCC policies, compliance with applicable laws, statutes, and regulations (such as Title VI, Title IX, and Section 504), and complaints may be directed to:

David Cross Director EEO/Compliance Office of Institutional Equity & Diversity 3100 Main (713) 718-8271 Houston, TX 77266-7517 or Institutional.Equity@hccs.edu (mailto:Institutional.Equity@hccs.edu)

https://www.hccs.edu/titleix (https://www.hccs.edu/titleix)

Office of the Dean of Students

Contact the office of the Dean of Students to seek assistance in determining the correct complaint procedure to follow or to identify the appropriate academic dean or supervisor for informal resolution of complaints.

https://www.hccs.edu/about-hcc/procedures/student-rights-policies--procedures/student-complaints/speak-with-the-dean-of-students/ (https://www.hccs.edu/about-hcc/procedures/student-rights-policies--procedures/student-complaints/speak-with-the-dean-of-students/)

Student Success

Expect to spend at least twice as many hours per week outside of class as you do in class studying the course content. Additional time will be required for written assignments. The assignments provided will help you use your study hours wisely. Successful completion of this course requires a combination of the following:

- Reading the textbook
- Attending class in person and/or online
- Completing assignments
- Participating in class activities

There is no short cut for success in this course; it requires reading (and probably re-reading) and studying the material using the course objectives as a guide.

Canvas Learning Management System

Canvas is HCC's Learning Management System (LMS), and can be accessed at the following URL:

https://eagleonline.hccs.edu (https://eagleonline.hccs.edu)

HCCS Open Lab locations may be used to access the Internet and Canvas. For best performance, Canvas should be used on the current or first previous major release of Chrome, Firefox, Edge, or Safari. Because it's built using web standards, Canvas runs on Windows, Mac, Linux, iOS, Android, or any other device with a modern web browser.

Canvas only requires an operating system that can run the latest compatible web browsers. Your computer operating system should be kept up to date with the latest recommended security updates and upgrades.

HCC Online Information and Policies

Here is the link to information about HCC Online classes, which includes access to the required Online Information Class Preview for all fully online classes: https://www.hccs.edu/online/ (https://www.hccs.edu/online/

Scoring Rubrics, Sample Assignments, etc.

Look in Canvas for the scoring rubrics for assignments, samples of class assignments, and other information to assist you in the course. <u>https://eagleonline.hccs.edu/ (https://eagleonline.hccs.edu/)</u>

Instructor and Student Responsibilities

As your Instructor, it is my responsibility to:

- · Provide the grading scale and detailed grading formula explaining how student grades are to be derived
- · Facilitate an effective learning environment through learner-centered instructional techniques
- Provide a description of any special projects or assignments
- · Inform students of policies such as attendance, withdrawal, tardiness, and making up assignments
- · Provide the course outline and class calendar that will include a description of any special projects or assignments
- · Arrange to meet with individual students during office hours, and before and after class as required

As a student, it is your responsibility to:

- Attend class in person and/or online
- Participate actively by reviewing course material, interacting with classmates, and responding promptly in your communication with me
- Read and comprehend the textbook
- · Complete the required assignments and exams
- Ask for help when there is a question or problem
- Keep copies of all paperwork, including this syllabus, handouts, and all assignments
- Be aware of and comply with academic honesty policies in the <u>HCCS Student Handbook</u> (<u>https://www.hccs.edu/studenthandbook</u>)

Copyright Statement

In order to uphold the integrity of the academic environment and protect and foster a cohesive learning environment for all, HCC prohibits unauthorized use of course materials. Materials shared in this course are based on my professional knowledge and experience and are presented in an educational context for the students in the course. Authorized use of course materials is limited to personal study or educational uses. Material should not be shared, distributed, or sold outside the course without permission. Students are also explicitly forbidden in all circumstances from plagiarizing or appropriating course materials. This includes but is not limited to publically posting quizzes, essays, or other materials. This prohibition extends not only during this course, but after. Sharing of the materials in any context will be a violation of the HCC Student Code of Conduct and may subject the student to discipline, as well as any applicable civil or criminal liability. Consequences for unauthorized sharing, plagiarizing, or other methods of academic dishonesty may range from a 0 on the specified assignment and/or up to expulsion from Houston Community College. Questions about this policy may be directed to me or to the Manager of Student Conduct and Academic Integrity.

Sensitive or Mature Course Content

In this college-level course, we may occasionally discuss sensitive or mature content. All members of the classroom environment, from your instructor to your fellow students, are expected to handle potentially controversial subjects with respect and consideration for one another's varied experiences and values.

EGLS3

The EGLS³ (Evaluation for Greater Learning Student Survey System (https://www.hccs.edu/egls3)) will be available for most courses near the end of the term until finals start. This brief survey will give invaluable information to your faculty about their teaching. Results are anonymous and will be available to faculty and division chairs after the end of the term. EGLS³ surveys are only available for the Fall and Spring semesters. -EGLS3 surveys are not offered during the Summer semester due to logistical constraints.

https://www.hccs.edu/egls3 (https://www.hccs.edu/egls3)

Housing and Food Assistance for Students

If you are experiencing any hardship related to food, shelter, mental health, or other basic needs areas, please visit the Basic Needs page for resources (<u>https://www.hccs.edu/cares (https://www.hccs.edu/cares)</u>). You have the option to take the Basic Needs Questionnaire and ask to be contacted by a counselor for additional assistance or support (<u>https://www.hccs.edu/basicneeds (https://www.hccs.edu/basicneeds)</u>). Furthermore, please notify the professor if you are comfortable doing so.

Student Resources

Tutoring

HCC provides free and convenient academic support, in a large variety of subjects, to HCC students in both an online environment and in-person on campus. Tutoring is provided by HCC personnel in order to ensure that it is appropriate. Visit the HCC Tutoring Services website for more information at <a href="https://https//https://https://https://https://https//

Libraries

The HCC Library System consists of 9 libraries and 6 Electronic Resource Centers (ERCs) that are inviting places to study and collaborate on projects. Librarians are available both at the libraries and online to show you how to locate and use the resources you need. The libraries maintain a large selection of electronic resources as well as collections of books, magazines, newspapers, and audiovisual materials. The portal to all libraries' resources and services is the HCCS library web page at https://library.hccs.edu).

Supplementary Instruction

Supplemental Instruction is an academic enrichment and support program that uses peer-assisted study sessions to improve student retention and success in historically difficult courses. Peer Support is provided by students who have already succeeded in completion of the specified course, and who earned a grade of A or B. Find details at https://www.hccs.edu/supplemental-instruction (https://www.hccs.edu/supplemental-instruction<

Resources for Students:

https://www.hccs.edu/covid19students (https://www.hccs.edu/covid19students)

Basic Needs Resources:

https://www.hccs.edu/support-services/counseling/hcc-cares/basic-needs-resources/ (https://www.hccs.edu/support-services/counseling/hcc-cares/basic-needs-resources/)

Student Basic Needs Application:

https://www.hccs.edu/basicneeds (https://www.hccs.edu/basicneeds)

COVID-19

Here's the link to the HCC information about COVID-19:

https://www.hccs.edu/covid-19 (https://www.hccs.edu/covid-19)

Instructional Modalities

In-Person (P)

Safe, face-to-face course with scheduled dates and times

Online on a Schedule (WS)

Fully online course with virtual meetings at scheduled dates and times

Online Anytime (WW)

Traditional online course without scheduled meetings

Hybrid (H)

Course that meets safely 50% face-to-face and 50% virtually

Hybrid Lab (HL)

Lab class that meets safely 50% face-to-face and 50% virtually

喆 Course Calendar

Syllabus Modifications

The instructor reserves the right to modify the syllabus at any time during the semester and will promptly notify students in writing, typically by e-mail, of any such changes.

1 11/14 Review TREC website and locate forms tab. Review forms
2 11/21 Review contract and forms. Students should have completed up to module 12 and quizzes Midterm review
3 11/28 Midterm due and review for final. Continue review of addendum and resources
4 12/5 Available this week Final exam online and continue final summation of Form and addendums. All quizzes to be completed by 12/11

📒 Additional Information

Departmental/Program Information

Real Estate Program Information

It is strongly recommended that students of this course ensure that their major is listed as Real Estate and that you notify the school of which certificate or degree plan you are following.

Upon completion of RELE 1200, RELE 1201, RELE 1211, RELE 1238, and RELE 2201 students are eligible to take RELE 1191: Real Estate Exam Prep. This is a required course for the Residential Real Estate Certificate and this course will help all students who are taking the Texas Real Estate Sales Agent exam. Once you have completed all 6 courses and the grades are posted, call 713-718-5125 for a permission code to enroll in RELE 1191.

This program includes two Co-Op classes, RELE 1381 and RELE 2381. Students must complete the first semester of the Certificate they are following or the "Basic Six" classes that lead to the Texas Real Estate Salesman's License before enrolling in RELE 1381. Students must complete 75% of the AAS degree before enrolling in RELE 2381. NOTE the two Co-Ops may not be taken at the same time. Once you have met the requirements, you will contact the Division Chair's office at 713-718-5125 to get the permission code to enroll in this class. Please note that the Co-Op course requires you to have a position in the Real Estate industry, paid or volunteer. Both Co-Ops require that you must work a minimum of 20 hours per week.

Process for Expressing Concerns about the Course

If you have concerns about any aspect of this course, please reach out to your instructor for assistance first. If your instructor is not able to assist you, then you may wish to contact the Department Chair.

You may also contact the Real Estate Department personnel listed below:

Division Chair: Kenneth Hernandez, kenneth.hernandez@hccs.edu, 713-718-2468

Division Admin Assistant: Angela Villanueva-Garza, angela.villanuevagarza@hccs.edu, 713-718-5125